

EXHIBIT C
to letter to
Hon. Kent A. Jordan
from Seth D. Rigrodsky
dated November 4, 2005

-- Part 2 of 2 --

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10 UNITED STATES DISTRICT COURT
11 CENTRAL DISTRICT OF CALIFORNIA
12 WESTERN DIVISION
13

14 CONWAY INVESTMENT CLUB,
Individually and On Behalf of All
15 Others Similarly Situated,

16 Plaintiff,

17 vs.

18 CORINTHIAN COLLEGES, INC., et
al.,

19 Defendants.
20

VIA FAX

No. CV 04-05025-R-CW

CLASS ACTION

THE PENSION FUNDS'
OPPOSITION TO COMPETING
MOTIONS FOR APPOINTMENT AS
LEAD PLAINTIFF.

DATE: October 4, 2004

TIME: 10:00 a.m.

ROOM: 8

JUDGE: Hon. Manuel L. Real

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Proposed lead plaintiffs Sheet Metal Workers' National Pension Fund, National Elevator Industry Pension Fund and Greater Pennsylvania Carpenters Pension Fund (collectively, the "Pension Funds") respectfully submit this memorandum of law in further support of their motion for appointment as lead plaintiff and for approval of their selection of Lerach Coughlin Stoia Geller Rudman & Robbins LLP ("Lerach Coughlin") as lead counsel, pursuant to §21D(a)(3)(B) of the Securities Exchange Act of 1934 ("Exchange Act"), as amended by the Private Securities Litigation Reform Act of 1995 ("PSLRA").

I. INTRODUCTION

Presently pending before the Court are nine motions for appointment as lead plaintiff filed in connection with this securities fraud class action against Corinthian Colleges, Inc. ("Corinthian") and its senior insiders.¹

All nine movants agree that the PSLRA instructs courts to appoint as lead plaintiff the person *or persons* with the largest financial interest in the outcome of the litigation that otherwise satisfy the requirements of Rule 23 of the Federal Rules of Civil Procedure ("Rule 23"). See 15 U.S.C. §78u-4(a)(3)(B)(iii); *In re Cavanaugh*, 306 F.3d 726, 732 (9th Cir. 2002); Memorandum of Law in Support of the Motion of Metzler Investment for Consolidation, Appointment as Lead Plaintiff and Approval of Its Selection of Lead Counsel ("Metzler Mem.") at 13-14; Motion to Appoint Croteau Investment Management, Inc. as Lead Plaintiff and for Appointment of Lead Counsel,

¹ In addition to the motion filed by the Pension Funds, competing motions were filed by the following eight movants: (1) Metzler Investment GmbH ("Metzler"); (2) Croteau Investment Management, Inc. ("Croteau"); (3) City of St. Clair Shores Police & Fire Retirement System, City of Sterling Heights Act 345 Policemen & Firemen Retirement System, the Clinton Charter Township Police & Fire Pension Fund and the City of Pontiac Policemen's & Firemen's Retirement System (the "Michigan Pension Funds"); (4) United Association Local Union Officers & Office Employees Pension Fund ("United"); (5) Milton A. Karetas, John Verderane, the Arkansas Carpenters Pension Fund, John Cutaia and Stephen Cutaia ("Karetas Group"); (6) Wyoming State Treasurer Fund ("Wyoming"); (7) Vicken Bedoyan, Robert D. Murie and Robert G. Piper ("Bedoyan Group"); and (8) Anthony and Rosalie Longano, Ivan Meneses and F. Leroy Higgins ("Longano Group") (collectively, the "Competing Motions").

1 Memorandum of Points and Authorities in Support Thereof ("Croteau Mem.") at 7.
 2 With a loss of \$2,437,275, the Pension Funds' loss is larger than the losses claimed by
 3 each of the other remaining movants:²

4	Movant	Financial Interest
5	Pension Funds	\$2,437,275
6	Metzler	\$1,955,389
7	Croteau	\$1,325,780
8	Michigan Pension Funds	\$818,417
9	United	\$670,309
10	Karetas Group	\$429,293
11	Wyoming	\$323,777
12	Bedoyan Group	\$125,000
13	Longano Group	\$42,352

14
 15 "So long as the plaintiff with the largest loss satisfies the typicality and adequacy
 16 requirements [of Rule 23], he is entitled to lead plaintiff status" *Cavanaugh*, 306
 17 F.3d at 732; *In re Cendant Corp. Litig.*, 264 F.3d 201, 268 (3d Cir. 2001), *cert.*
 18 *denied*, *Mark v. Cal. Pub. Employees' Ret. Sys.*, 535 U.S. 929, 122 S. Ct. 1300, 152 L.
 19 Ed. 2d 212 (2002) (holding that institutional investors with large losses generally
 20 satisfy the requirements of Rule 23). Because the Pension Funds have the largest
 21 financial interest in the relief sought and otherwise meet the requirements of Rule 23,
 22 each of the Competing Motions should be denied and the Pension Funds should be
 23 appointed lead plaintiff. *See* 15 U.S.C. §78u-4(a)(3)(B)(iii); *Cavanaugh*, 306 F.3d at
 24 732.

25
 26 ² It is the understanding of the Pension Funds that several of the other movants,
 27 including the Michigan Pension Funds and Wyoming will be withdrawing their lead
 28 plaintiff motions as they recognize that the PSLRA's lead plaintiff provisions and the
 presumptions embodied therein require the appointment of the Pension Funds.

Metzler's and Croteau's lead plaintiff motions must also be denied because they have failed to establish that they (as opposed to their *clients*) have any financial interest in this litigation or that they have been authorized to by their clients to seek lead plaintiff status. *See, e.g., In re Turkcell Iletisim Hizmetler, A.S. Sec. Litig.*, 209 F.R.D. 353, 357-58 (S.D.N.Y. 2002) (holding that investment advisors lack standing to claim their clients' financial interest). Indeed, although Croteau's Certification declares that it possesses "complete investment authority and full power and authority to bring suit to recover for investment losses," neither Croteau nor Metzler timely provided competent evidence that they either: (1) obtained attorney-in-fact authority from their clients to bring suit or seek lead plaintiff status based on their clients' losses; or (2) suffered an actual loss themselves.³ *See Smith v. Suprema Specialties, Inc.*, 206 F. Supp. 2d 627, 634-35 (D.N.J. 2002) ("The clients' mere grant of authority to an investment manager to invest on its behalf does not confer authority to initiate suit on its behalf."); *Turkcell*, 209 F.R.D. at 357-58. Thus, not only have Metzler and Croteau failed to establish that they are the movant with the largest loss, they have failed to provide competent evidence that either Metzler or Croteau have *any* financial interest at all in the relief sought by the class.

Finally, Metzler cannot be appointed for another reason as well. Metzler is a German investment advisor and "it is highly unlikely that a German court would recognize as binding against those German shareholders any judgment entered in a U.S. class action"⁴ Therefore, Metzler is subject to the unique defense that any judgment it achieved on behalf of its clients would not be *res judicata*.

³ Declaration of Lisa J. Yang in Support of Motion to Appoint Croteau Investment Management, Inc. as Lead Plaintiff Pursuant to Section 21D(a)(3)(B) of the Securities Exchange Act of 1934 and to Approve Plaintiff's Choice of Counsel ("Yang Decl."), Ex. A.

⁴ *In re DaimlerChrysler AG Sec. Litig.*, No. 00-993, Declaration of Rolf Sturner (D. Del. Jan. 8, 2003), Declaration of Tricia L. McCormick in Support of the Pension Funds' Opposition to Competing Motions for Appointment as Lead Plaintiff

1 Ultimately, as sophisticated institutional pension funds with typical trading
 2 patterns, and substantial class period losses, the Pension Funds are not only the most
 3 adequate lead plaintiff movant, the Pension Funds are uniquely qualified to represent
 4 the class in this litigation. Thus, the Pension Funds respectfully urge this Court to
 5 deny the Competing Motions and appoint the Pension Funds as lead plaintiff and to
 6 approve of their choice of counsel.

7 **II. ARGUMENT**

8 **A. The PSLRA's Appointment of Lead Plaintiff Provisions**

9 Section 21D of the PSLRA provides that in securities class actions, courts
 10 "shall appoint as lead plaintiff the member or members of the purported plaintiff class
 11 that the court determines to be most capable of adequately representing the interests of
 12 class members." 15 U.S.C. §78u-4(a)(3)(B)(i). In determining who is the "most
 13 adequate plaintiff," the PSLRA provides that:

14 [T]he court shall adopt a presumption that the most adequate plaintiff ...
 15 is the person or *group of persons* that –

16 * * *

17 (bb) in the determination of the court, has the *largest*
 18 *financial interest* in the relief sought by the class; and

19 (cc) otherwise satisfies the requirements of Rule 23 of the
 20 Federal Rules of Civil Procedure.

21 15 U.S.C. §78u-4(a)(3)(B)(iii)(I).⁵

25 ("McCormick Decl."), Ex. A; *Bersch v. Drexel Firestone, Inc.*, 519 F.2d 974, 996 (2d
 26 Cir. 1975) (holding that because Germany would not recognize a judgment in the
 United States, a class containing German plaintiffs could not be certified).

27 ⁵ Unless otherwise noted, all emphasis is added and citations are omitted.

B. The Pension Funds Are the Most Adequate Plaintiff Because They Have the Largest Loss and also Satisfy the Requirements of Rule 23

The Ninth Circuit has expressly delineated the process district courts are to apply in selecting the “presumptively most adequate plaintiff” under the PSLRA. *See Cavanaugh*, 306 F.3d at 729-33. First, the district court must consider the losses allegedly suffered by the various movants to determine which one has the greatest loss. *See id.* at 729-30. Once the district court determines which movant or movant group has the greatest loss, it must then focus its attention on that movant and determine, based on the information provided in its pleadings and declarations, whether the movant satisfies the requirements of Rule 23(a). *Id.* at 730. Finally, if the movant with the largest loss also satisfies Rule 23, that movant becomes the presumptive lead plaintiff. *Id.* Based upon the submissions of the respective proposed lead plaintiffs, the Pension Funds are the presumptively most adequate lead plaintiff.

The papers filed with the Court reveal that the Pension Funds’ financial interest in this litigation, \$2,437,275, is larger than every other competing movant. *See supra* Loss Chart at 2; *Cavanaugh*, 306 F.3d at 732 (once a court determines which lead plaintiff movant has the biggest stake, the court must appoint that movant as lead, unless it finds that it does not satisfy the typicality or adequacy requirements). In addition to being the movant with the largest loss, the Pension Funds also satisfy Rule 23. *See* Memorandum of Points and Authorities in Support of Motion to Appoint [the Pension Funds] as Lead Plaintiff and to Approve Lead Plaintiff’s Choice of Lead Counsel Pursuant to §21D(a)(3)(B) of the Securities Exchange Act of 1934 (“Opening Mem.”) at 9-11. The Pension Funds are typical because their claims arise from the same course of conduct and the same operative facts which damaged the entire class. *See Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1020 (9th Cir. 1998).

Courts in this District recognize that “institutional investors and others with large losses will, more often than not, satisfy the typicality and adequacy

requirements.” *Ferrari v. Gisch*, No. CV 03-7063 NM (SHx), slip op. at 13 (C.D. Cal. May 21, 2004) (quoting the Third Circuit in *Cendant*, 264 F.3d at 264), McCormick Decl., Ex. B. Here, the Pension Funds have no interests antagonistic to those of the class and have a sufficient interest in the outcome of the litigation to ensure that they will vigorously prosecute it. *See* Opening Mem. at 9-11.

C. The PSLRA’s Unambiguous Language Supports the Appointment of Groups

The Securities and Exchange Commission (“SEC”) and the *vast* majority of courts in this Circuit and across the country have taken the position that while joint applications by *hundreds* of investors are not entitled to the statutory presumption of §78u-4(a)(3)(B), the presumption does apply to:

“[A] group that is small enough to be capable of effectively managing the litigation and the lawyers. The [SEC] believes that ordinarily this should be no more than *three to five persons*, a number that will facilitate joint decision making and also help to assure that each group member has a sufficiently large stake in the litigation.”

In re Baan Co. Sec. Litig., 186 F.R.D. 214, 216-17 (D.D.C. 1999) (quoting amicus submitted by the SEC).⁶

⁶ *See also Cavanaugh*, 306 F.3d at 739 (Ninth Circuit instructing district court to “proceed based on the presumption that the Cavanaugh Group [comprised of five individuals] is the most adequate plaintiff and has made a *prima facie* showing of satisfying the requirements of Rule 23”); *Weltz v. Lee*, 199 F.R.D. 129 (S.D.N.Y. 2001) (listing cases); *Ferrari*, No. CV 03-7063 NM (SHx), slip op. at 17-19, McCormick Decl., Ex. B; *Reiger v. Altris Software, Inc.*, No. 98cv0528J (JFS), 1998 U.S. Dist. LEXIS 14705, at *13-*14 (S.D. Cal. Sept. 14, 1998) (“The Court rejects the Carrot Group’s argument that because their group includes the party with the single largest loss, they should be appointed lead plaintiff. The statutory presumption applies to ‘the person or group of persons’ with the greatest financial interest in the relief sought.”); *Slutsky v. Endocare, Inc.*, slip op. at 19 (C.D. Cal. Feb. 10, 2003) (holding “a group is permitted to aggregate its losses and serve as lead plaintiff, regardless of whether a pre-existing relationship existed, if the characteristics required to adequately represent a class are present in the group,” and appointing two institutions and a married couple as lead plaintiff), McCormick Decl., Ex. C; *Brown v. Computerized Thermal Imaging, Inc.*, No. 02-611-KI, 2002 U.S. Dist. LEXIS 18515, at *3-*6 (D. Or. Sept. 24, 2002) (appointing unrelated group because the PSLRA

1 In fact, numerous courts, including the Third Circuit Court of Appeals, have
2 held the appointment of small groups of sophisticated investors, like the Pension
3 Funds, is not only authorized under the PSLRA, it is desirable. *See, e.g., Cendant*,
4 264 F.3d 201 (holding district court properly appointed three pension funds as lead
5 plaintiff); *Switzenbaum v. Orbital Scis. Corp.*, 187 F.R.D. 246 (E.D. Va. 1999) (five
6 pension funds appointed as lead plaintiff); *In re Gemstar-TV Guide Int'l, Inc. Sec.*
7 *Litig.*, 209 F.R.D. 447, 452-55 (C.D. Cal. 2002) (appointing group of two pension
8 funds as lead plaintiff); *In re Sprint Corp. Sec. Litig.*, 164 F. Supp. 2d 1240 (D. Kan.
9 2001) (appointing group with five pension funds as lead plaintiff); *In re Bank One*
10 *S'holders Class Actions*, 96 F. Supp. 2d 780, 783 (N.D. Ill. 2000) (appointing group of
11 six pension funds as lead plaintiff over single institution with larger losses); *Local 144*
12 *Nursing Home Pension Fund v. Honeywell Int'l, Inc.*, No. 00-3605 (DRD), 2000 U.S.
13 Dist. LEXIS 16712 (D.N.J. Nov. 16, 2000) (group of five institutions, including two
14 pension funds, appointed as lead plaintiff). In fact, two of the largest securities fraud
15 class action recoveries ever obtained in this Circuit since the enactment of the PSLRA
16 in *Thurber v. Mattel, Inc.*, No. 99-10368-MRP (CWx) (C.D. Cal.) (\$122 million
17 recovery) and *In re 3COM Corp. Sec. Litig.*, No. C-97-21083 JW (N.D. Cal.) (\$259
18 million recovery) involved cases spearheaded by small lead plaintiff groups.

19 Here, the Pension Funds are comprised of three highly sophisticated
20 institutional pension funds which collectively oversee billions of dollars in assets and
21 have significant experience in hiring and overseeing the efforts of outside counsel. As
22 Judge Manella recently recognized, three lead plaintiffs "is a manageable number,"
23 and perhaps even more importantly, this group has the "sophistication, expertise, and
24 resources" to ensure vigorous representation for the class. *Ferrari*, No. CV 03-7063

25
26 "allows for a group of persons to collectively serve as lead plaintiff," and because
27 although *Cavanaugh* did not address the issue of movant groups, "a group was
28 approved in *Cavanaugh*").

1 NM (SHx), slip op. at 18, McCormick Decl., Ex. B. The Pension Funds are an
 2 appropriate “group” and should be appointed lead plaintiff pursuant to the PSLRA.

3 **D. Neither Metzler nor Croteau Should Be Appointed Lead**
 4 **Plaintiff Because They Do not Have Any Financial Interest**
 5 **in the Relief Sought in This Case, Let Alone the Largest**
 6 **Loss**

7 The issue of “financial interest in the relief sought” is the fundamental principle
 8 underlying the lead plaintiff provisions of the PSLRA. 15 U.S.C. §78u-
 9 4(a)(3)(B)(iii)(I). As Judge Whyte succinctly stated in *McKesson*, “[o]ne’s ‘interest’
 10 in a litigation is rather directly tied to what one might recover.” *See In re McKesson*
 11 *HBOC, Inc. Sec. Litig.*, 97 F. Supp. 2d 993, 997 (N.D. Cal. 1999). Indeed, the Ninth
 12 Circuit’s *Cavanaugh* decision confirms that “the *only* basis on which a court may
 13 compare plaintiffs competing to serve as lead is the size of their financial stake in the
 14 controversy.” 306 F.3d at 732 (emphasis in original); *see also* 15 U.S.C. §78u-
 15 4(a)(3)(B)(iii).

16 Investment managers such as Metzler and Croteau, however, have no financial
 17 stake in the litigation and will recover nothing regardless of the outcome of the case.
 18 Indeed, it is axiomatic that an investment advisor’s *individual clients* (not the
 19 investment advisor itself) are the ones who suffer losses from the purchase of the
 20 securities at issue. *See In re Network Assocs. Sec. Litig.*, 76 F. Supp. 2d 1017, 1030
 21 (N.D. Cal. 1999) (denying investment advisor’s motion).

22 Indeed, even if this case were to yield a 100% recovery for plaintiffs, Metzler’s
 23 clients would recover their entire \$1,955,389 loss and Croteau’s clients would recover
 24 their entire \$1,325,780 loss, yet Metzler and Croteau would recover *nothing*. *See*
 25 *McKesson*, 97 F. Supp. 2d at 997 (finding that financial interest is “directly tied” to
 26 potential recovery); *Suprema*, 206 F. Supp. 2d at 634-36 (court reduced an investment
 27 advisor’s claimed loss to the difference between its claimed interest and that which the
 28 advisor actually had suffered); *Turkcell*, 209 F.R.D. at 357-58 (limiting investment
 advisor’s loss to the .35% fee it earned on the total assets it invested). To appoint a

1 movant who lacks an actual financial interest in the relief sought would be contrary to
2 one of the fundamental precepts of the PSLRA, which was to appoint as lead
3 plaintiffs, those “class members with large amounts at stake.” H.R. Conf. Rep. 104-
4 327, at 34 (1995), *reprinted in* 1995 U.S.C.C.A.N. 730, 737.

5 In *Suprema*, the district court addressed whether investment advisors like
6 Metzler and Croteau could be appointed lead plaintiff on behalf of entities for whom
7 they claimed to make investment decisions. 206 F. Supp. 2d at 634. The court found
8 that, “[a]lthough on the surface it appear[ed]” that the investment advisor had suffered
9 the greatest financial loss, *the investment advisor was not entitled to lead plaintiff*
10 *status because it did not suffer the loss it claimed* and for instance, submit evidence
11 that they received permission to prosecute the litigation on its clients’ behalf. *Id.* at
12 633-34. Importantly, in denying the investment advisor’s motion, the *Suprema* court
13 reduced the claimed losses from \$2.1 million to \$310,000 – representing the
14 difference between its claimed financial interest based on its clients’ losses, and those
15 losses the advisor actually suffered. *Id.* at 636.

16 Here, like the investment advisor in *Suprema*, Metzler and Croteau have also
17 failed to provide any specific evidence that they are anything more than figurehead
18 plaintiffs aggregating losses suffered not by them, but by dozens or even hundreds of
19 their clients without their clients even knowing about, let alone authorizing, the
20 litigation. Here, no evidence was provided that Metzler and Croteau either suffered
21 any loss of their own assets or received power of attorney from each (or any, for that
22 matter) of their individual clients to move for lead plaintiff or file suit on their behalf
23 *prior* to filing a lead plaintiff motion. *See Suprema*, 206 F. Supp. 2d at 634-35.

24 Apparently recognizing that it lacked the requisite attorney-in-fact authority to
25 file, prosecute and resolve securities fraud class actions for losses actually suffered by
26 its clients, Croteau instead suggests that it has full *investment discretion* and legal
27 authority over its clients’ accounts. *See Yang Decl., Ex. A.* That Croteau has full
28 investment discretion over its clients’ accounts is not surprising – Croteau is an

1 *investment advisor*. However, “[t]he clients’ mere grant of authority to an investment
 2 manager to invest on its behalf does not confer authority to initiate suit on its behalf.”
 3 *Suprema*, 206 F. Supp. 2d at 634-35. The issue is not whether Croteau or Metzler has
 4 authority to invest its clients’ money, but whether each of the clients who suffered
 5 losses has *specifically authorized* Metzler or Croteau *to file suit or make a lead*
 6 *plaintiff motion* on their behalf in *this* case. No such evidence has been provided.⁷

7 Not only would the appointment of Metzler or Croteau under these
 8 circumstances undermine the fundamental principles of the PSLRA -- that the lead
 9 plaintiff have the largest financial interest in the outcome of the case -- it would create
 10 serious issues to whether the outcome of the case will be *res judicata*. See Fed. R.
 11 Civ. P. 17(a). Rule 17(a) states, in pertinent part that “[e]very action shall be
 12 prosecuted in the name of the real party in interest.” “The function of Rule 17(a) ‘is
 13 simply to *protect the defendant against a subsequent action by the party actually*
 14 *entitled to recover*, and to insure generally that the judgment will have its proper
 15 effect as *res judicata*.’” *Mutuelles Unies v. Kroll & Linstrom*, 957 F.2d 707, 712 (9th
 16 Cir. 1992). In other words, if the party bringing the suit is not the real party in
 17 interest, the actual real party in interest could later bring suit. Because neither Metzler
 18 nor Croteau are the real parties in interest, their clients could bring suit against the
 19 same defendants for the same wrongdoing based on the same losses Metzler and
 20 Croteau are now claiming. Rule 17 makes clear that it should not be Metzler and
 21 Croteau, but their clients – the real parties in interest – that bring suit and/or be
 22 appointed lead plaintiff, if they so choose. At the very least, Rule 17 dictates that

23
 24 ⁷ Metzler faces an additional issue as well. It is headquartered in and operates
 25 from Germany. Thus, German law governs Metzler’s contracts with its clients. See
 26 Metzler Mem. at 6 (admitting that it is “a fund management company established
 27 pursuant to German investment law”). Consequently, in order to determine Metzler’s
 28 authority with respect to its ability to seek lead plaintiff status based upon its clients’
 losses, and whether it has the ability to sue on behalf of those losses, the Court would
 be forced to interpret and apply German law.

1 Metzler and Croteau *prove* with competent evidence that they have the permission and
2 authority to sue on their clients' behalves so that the class will not have a *res judicata*
3 threat hang over the case through trial and thereafter.

4 Another practical problem of appointing investment advisors like Metzler and
5 Croteau – who have no losses of their own but rather rely on their clients' losses – is
6 that they lack the direct financial incentive required by the PSLRA and emphasized by
7 the Ninth Circuit in *Cavanaugh*. The problem of appointing an investment advisor (as
8 sole lead plaintiff) which has no loss of its own, and which fails to provide specific
9 evidence that its clients have authorized the investment advisor to seek lead plaintiff
10 status was recently raised before Judge Matz in the *Watson Pharmaceuticals* case.
11 *See In re Watson Pharms., Inc. Sec. Litig.*, No. CV 03-8236 AHM (FMOx) (C.D. Cal.
12 Dec. 2, 2003).

13 In *Watson Pharmaceuticals*, an investment advisor, Anchor Capital Advisors
14 (“Anchor”) sought to be appointed lead plaintiff. Anchor’s authority to request
15 appointment as lead plaintiff based upon its clients’ losses was challenged by a
16 competing movant. Notwithstanding Anchor’s initial bald assertion that it had
17 authority to sue, Judge Matz required Anchor to produce its investment contracts and
18 any other documentation that supported Anchor’s claimed authority to seek lead
19 plaintiff status based upon its clients’ losses. *In re Watson Pharms., Inc. Sec. Litig.*,
20 No. CV 03-8236 AHM (FMOx), Civil Minutes- General (C.D. Cal. Feb. 9, 2004),
21 McCormick Decl., Ex. D at 2-3. Although Anchor had repeatedly filed pleadings
22 claiming that Anchor had such authority, the investment advisor contracts Anchor
23 submitted to the Court were devoid of any proof of such authority. Instead, when one
24 of Anchor’s own clients, the Massachusetts State Guaranteed Annuity Fund
25 (“Massachusetts”), learned that Anchor had been conditionally appointed lead plaintiff
26 by claiming over \$1 million of Massachusetts’ losses as Anchor’s own, the client filed
27 a declaration *categorically denying* it had given its investment advisor, Anchor any
28 permission to either sue on its behalf, or to include its losses in Anchor’s lead-plaintiff

1 papers. *In re Watson Pharms., Inc. Sec. Litig.*, No. CV 03-8236 AHM (FMOx),
 2 Declaration of Massachusetts State Guaranteed Annuity Fund in Support of the
 3 Pension Funds' Motion for Reconsideration (C.D. Cal. Apr. 6, 2004), McCormick
 4 Decl., Ex. E. Massachusetts' Board of Trustees' Chairman attested: "The Fund did
 5 not grant authority to Anchor to initiate or prosecute a suit for the losses suffered by
 6 the Fund in connection with its investment in Watson Pharmaceuticals." *Id.* at ¶4.
 7 Indeed, "the Fund was not even aware of Anchor's motion for appointment as lead
 8 plaintiff at the time Anchor filed its lead plaintiff motion." *Id.*

9 Surprisingly, Anchor was appointed as lead plaintiff in *Watson*
 10 *Pharmaceuticals* despite its failure to present the Court with the requested proof of
 11 authority to sue or seek lead plaintiff status. Thereafter, a competing movant filed a
 12 petition for a writ of mandamus with the Ninth Circuit because Anchor did not have
 13 the authority to sue on its clients' behalves. *Employer-Teamsters Local Nos. 175 &*
 14 *505 Pension Trust Fund v. United States District Court, Central District of Cal.*, No.
 15 04-73146, Petition for Writ of Mandamus (9th Cir. Jun. 24, 2004), McCormick Decl.,
 16 Ex. F. The Ninth Circuit found that the petition warranted further response and
 17 ordered Anchor to respond to the writ. *Employer-Teamsters Local Nos. 175 & 505*
 18 *Pension Trust Fund v. United States District Court, Central District of Cal.*, No. 04-
 19 73146, Docket (9th Cir. Jun. 24, 2004), McCormick Decl., Ex. G. The Ninth Circuit,
 20 it appears, recognized the seriousness of a district court appointing as the sole lead
 21 plaintiff which had: (i) *no* financial interest of its own in the relief sought; and (ii) not
 22 obtained authorization to rely on the losses suffered by the actual victims of the fraud.

23 Notably, Anchor's (which was the sole lead plaintiff) consolidated complaint
 24 dismissed *without prejudice*. When given another opportunity to file an amendment
 25 to cure the deficiencies in the consolidated complaint, *Anchor simply gave up and*
 26 *requested that the Court dismiss its claims and those of the class with prejudice.*
 27 Letter from Christopher L. Nelson to the Honorable A. Howard Matz, dated August
 28 30, 2004, McCormick Decl., Ex. H. Thus, the appointment of an investment advisor

1 as the sole lead plaintiff in *Watson Pharmaceuticals* highlights the importance of the
2 “financial interest” test embodied in the PLSRA: because investment advisors do not
3 suffer any loss of their own, they lack the financial incentive to vigorously pursue a
4 case. *See Cavanaugh*, 306 F.3d at 737 n.20; 15 U.S.C. §78u-4(a)(3)(B)(iii)(I).

5 Appointing an investment advisor (like Metzler or Croteau) with no financial
6 interest in the litigation in the *Watson Pharmaceuticals* case has already had a clear
7 and dramatic adverse impact on the class in that case. Likewise, appointing an
8 investment advisor here as the sole lead plaintiff would frustrate the PSLRA’s
9 mandate that courts appoint lead plaintiffs which possess the largest financial interest
10 in the litigation in order to ensure that the lead plaintiff have the incentive to
11 vigorously prosecute the case. *Cavanaugh*, 306 F.3d at 737 n.20 (“Congress must
12 also have been animated by the common-sense notion that the plaintiff with the largest
13 personal stake in the controversy will have the incentive to obtain the best possible
14 result for the class of which he is a member.”).⁸

15 **E. The Signatories on Metzler’s Certification Have Not**
16 **Demonstrated that They Have the Authority to Bring Suit**
on Behalf of Metzler

17 Messrs. Matthias Plewnia and Thomas Hess who signed the certification on
18 behalf of Metzler have failed to demonstrate that they have the authority to bring suit
19 or to seek lead plaintiff appointment on behalf of Metzler. Indeed, neither Mr.
20 Plewnia nor Mr. Hess state what their roles are at Metzler, what their titles are, or if
21 and how they have authority under German law to bind Metzler in this litigation.
22 Thus, Metzler has also failed to adequately establish that it has properly authorized its
23 involvement in this litigation.

24
25
26 ⁸ At the very least, Metzler and Croteau should be required to present competent
27 evidence that their clients know they are moving for lead plaintiff and that their clients
28 have given their permission to claim their losses.

1 Courts have refused to appoint movants where it is unclear whether the
2 signatory on the movant's certification has the authority to bind the movant. *See*
3 *Piven v. Sykes Enters.*, 137 F. Supp. 2d 1295, 1305 (M.D. Fla. 2000). In *Piven*, the
4 company movant, like Metzler, failed to provide "any information regarding its
5 identity, resources, and experience," but submitted only a document, signed by
6 unidentified individual on behalf of the movant company, that unremarkably claimed
7 the company was "willing to serve as a representative party and lead plaintiff on
8 behalf of the class, including providing testimony at deposition and at trial, if
9 necessary." *Id.* The court refused to appoint a movant that failed to demonstrate that
10 the signatory had the authority to bind the movant.

11 Good reason exists for not appointing a movant based on a certification signed
12 by a person without authority to bind the movant. The consequences to the class can
13 be dramatic if the movant later withdraws because it had no intention to move for lead
14 plaintiff appointment. For example, in *In re Pre-Paid Sec., Inc. Litig.*, CIV 01-182-C,
15 slip op. (W.D. Okla. May 15, 2001) (McCormick Decl., Ex. I), Schiffrin & Barroway
16 (counsel for Croteau here) submitted a lead plaintiff motion on behalf of an
17 investment advisor, like Croteau and Metzler. The person who signed the
18 certification, however, did not have the authority to bind the company. Consequently,
19 later in the proceedings, Robert Poole, the investment advisor's Chairman (Bricoleur
20 Capital Management ("Bricoleur")) withdrew Bricoleur's motion for appointment as
21 lead plaintiff from appellate proceedings pending in the Tenth Circuit. Following the
22 withdrawal, Mr. Poole made clear that the investment advisor never intended to be
23 involved in the litigation, stating that "it was never our firm's informed decision to
24 participate in the first place." *See Lead Institutional Plaintiff Withdraws From*
25 *Litigation Against Pre-Paid Legal; Litigant Declares Its Participation Was*
26 *Unintentional and States Suit is Without Merit*, PR Newswire, Aug. 15, 2002,

McCormick Decl., Ex. J. Thus, Metzler cannot be appointed because it has failed to demonstrate that the signatories on its certification have the authority to bind Metzler.⁹

F. Metzler Does Not Otherwise Meet the Requirements of Rule 23 Because It Is A Foreign Investment Advisor Subject to Unique Defenses

1. Metzler Cannot Be Appointed As Lead Plaintiff Because It Is Subject to the Unique Defense that Any Judgment It Achieved in this Court Would Not Be *Res Judicata*

Metzler cannot be appointed as lead plaintiff because, in addition to having no losses of its own, it cannot satisfy the requirements of Rule 23. Defendants will claim Metzler is subject to unique defenses in light of the fact that it is organized in and operates from Germany, and “it is highly unlikely that a German court would recognize as binding against those German shareholders any judgment entered in a U.S. class action ...” (Decl. of Rolf Sturmer, Professor of Law at the University of Freiberg, Germany), submitted in *In re DaimlerChrysler AG Sec. Litig.*, No. 00-993 (D. Del. Jan. 8, 2003), McCormick Decl., Ex. A. If Metzler were appointed lead plaintiff, defendants would no doubt attempt to exploit, at the class certification stage, the fact that any judgment rendered by this Court would not be *res judicata*, and that courts regularly refuse to certify classes when they are represented by foreign plaintiffs from countries that do not recognize “opt-out” class action judgments. *Bersch*, 519 F.2d at 995; *In re Royal Ahold N.V. Sec. ERISA Litig.*, 219 F.R.D. 343, 352 (D. Md. 2003). In *Bersch*, a securities class action, the court refused to certify a class containing foreign plaintiffs because countries of plaintiffs’ origins, *including Germany*, “would not recognize a United States judgment in favor of the defendant as

⁹ Another reason to deny Metzler’s motion is that unless the two signatories on Metzler’s certification can provide some form of written authorization demonstrating their authority to sign on behalf of Metzler, which they have not done, then Metzler has failed to provide a properly signed certification. *See Chill v. Green Tree Fin. Corp.*, 181 F.R.D. 398, 410 (D. Minn. 1998) (“the overall statutory scheme requires any Lead Plaintiff Motion to be accompanied by certifications, which attest, on each applicants’ behalf, to his or her eligibility as enunciated in Section 78u-4(a)(2)(A)”).

1 a bar to an action by their own citizens, even assuming that the citizens had in fact
2 received notice that they would be bound unless they affirmatively opted out of the
3 plaintiff class.” *Id.* at 996.

4 Similarly, in *Ansari v. New York Univ.*, 179 F.R.D. 112 (S.D.N.Y. 1998), the
5 court considered the *res judicata* effect of a class action judgment in a foreign
6 plaintiff’s home country in denying class certification. The court reasoned that “[i]f
7 the foreign court would refuse to recognize the preclusive effect of such an action, this
8 fact, although not dispositive, counsels against a finding that the class action is
9 superior to other forms of litigation.” *Id.* at 116.

10 Recognizing the risk to all absent class members, at the class certification stage,
11 of appointing a foreign investor as lead plaintiff, the court in *Royal Ahold* refused to
12 appoint a foreign applicant as sole lead plaintiff. 219 F.R.D. at 352. Here, there is
13 even less reason to subject the Class to the risks of appointing Metzler given that the
14 Pension Funds not only have a greater financial interest, they also have none of the
15 jurisdictional issues facing Metzler.

16 2. Metzler Resides Too Far Away to Be an Effective 17 Lead Plaintiff

18 Metzler is located in Germany, which is nine time zones, more than 5,700
19 miles, and more than 13 hours flying time from this District.¹⁰ Metzler is so far away
20 from the Court, and it will likely be prevented, as a practical matter, from making
21 necessary appearances in this action. This will impact Metzler’s ability to serve as an
22 adequate lead plaintiff. Courts recognize the potential difficulty of appointing foreign
23 movants as the sole lead plaintiff. For example, in *Network Assocs.*, 76 F. Supp. 2d at
24 1029, Judge Whyte refused to appoint two European financial institutions, like

25
26 ¹⁰ Metzler’s admits that it is “a fund management company established pursuant to
27 German investment law,” and “is headquartered in Frankfurt am Main, Germany.”
28 Metzler Mem. at 6.

1 Metzler, as lead plaintiff because of the practical problems of a foreign investor
2 serving as lead plaintiff. The Court ultimately held:

3 Finally, both ING and KBC are foreign organizations. They are distant.
4 They were the only candidates not to attend the lead plaintiff hearing
5 even though the Court requested all candidates to do so by order dated
6 October 13, 1999. The distances involved and some differences in
7 business culture would impede their ability to manage and to control
8 American lawyers conducting litigation in California. At trial, the
9 representative plaintiff would normally testify and attend. In a long trial,
10 it would be obviously difficult for ING and KBC to attend in its entirety.
11 The Court certainly does not say that a foreign investor could never
12 qualify. But these, factors, when added to the others set forth above,
13 reinforce the Court's conclusion that neither KBC nor ING can fairly and
14 adequately represent the class.

15 *Id.* at 1030. The analysis in *Network Assocs.* applies equally, here, where not only is
16 Metzler a foreign plaintiff, it is an investment advisor with no real financial interest in
17 the litigation.

18 **G. Under the Authority of *Cavanaugh*, None of the Other**
19 **Movants Other Than the Pension Funds Should Even Be**
Considered for Appointment as Lead Plaintiff

20 Because all of the other movants each have a smaller financial interest than the
21 Pension Funds, the Court should not even consider their applications in the first
22 instance. *See Cavanaugh*, 306 F.3d at 732 (reasoning that the PSLRA does not
23 "authorize the district judge to examine the relative merits of plaintiffs seeking lead
24 status on a round-robin basis"). Rather, because the Pension Funds have the largest
25 financial interest in the relief sought, and otherwise satisfy the requirements of Rule
26 23, the Pension Funds are the most adequate plaintiff and must be appointed as lead
27 plaintiff. *Id.*

28

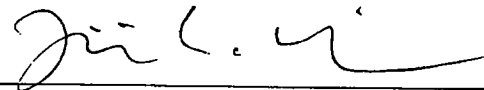
1 **III. CONCLUSION**

2 For all the reasons stated herein, the Pension Funds' respectfully request that
3 the Court: (1) deny the motions for appointment as lead plaintiff filed by Metzler,
4 Croteau, Michigan Pension Funds, United, the Karetas Group, Wyoming, the Bedoyan
5 Group and the Longano Group; and (2) grant the Pension Funds' motion for
6 appointment as lead plaintiff and approve their selection of lead counsel.

7 DATED: September 20, 2004

Respectfully Submitted,

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27
28

DECLARATION OF SERVICE BY MAIL

I, the undersigned, declare:

1. That declarant is and was, at all times herein mentioned, a citizen of the United States and a resident of the County of San Diego, over the age of 18 years, and not a party to or interest in the within action; that declarant's business address is 401 B Street, Suite 1700, San Diego, California 92101.

2. That on September 20, 2004, declarant served the **THE PENSION FUNDS' OPPOSITION TO COMPETING MOTIONS FOR APPOINTMENT AS LEAD PLAINTIFF** by depositing a true copy thereof in a United States mailbox at San Diego, California in a sealed envelope with postage thereon fully prepaid and addressed to the parties listed on the attached Service List.

3. That there is a regular communication by mail between the place of mailing and the places so addressed.

I declare under penalty of perjury that the foregoing is true and correct.
Executed on September 20, 2004, at San Diego, California.


DIANA L. HOUCK

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